



Jamie Jones **Southeast Regional Director**

Jamie Jones is the Southeast Regional Director for Dunham & Associates Investment Counsel, Inc., helping her financial advisors with portfolio construction and trust solutions, building long-term relationships for Dunham's asset management and trust company.

Jamie is a seasoned investment sales and practice management professional with diverse industry experience assisting financial advisors in accomplishing their business and investment goals, striving to increase assets under management, and building healthy and efficient practices. Jamie began her career as a financial advisor for a Registered Investment Advisory (RIA) firm working with high-net-worth individuals before transitioning into investment sales as a consultant for JPMorgan Asset Management and partnering with investment startup companies to help build and lead sales distribution teams.

Jamie received her master's degree in business administration (MBA) from the University of Arkansas and her bachelor's degree in Business Communications at the College of Charleston, where she also played Division 1 tennis for their women's tennis team.

Jamie currently resides in Nashville, Tennessee, where she spends her spare time doing pilates and anything active outdoors.

At a Glance

✓ Regional Director for the Southeast Region

✓ Helping financial advisors with portfolio and trust solutions

✓ MBA from the University of Arkansas in Business Administration

✓ Holds FINRA Series 7, 63 and 65 registrations

About Dunham & Associates

In 1985, Jeffrey Dunham founded Dunham with the uncommon idea that fees paid by clients should be tied, in some way, to the performance of the investments they own. Today, Dunham and Dunham Trust have grown to become a multi-billion dollar firm, but we are still driven by the values of fairness and accountability that Jeffrey envisioned almost four decades ago.